

Clarification questions/answers from potential applicants for the Tender of the Procurement of Motorbikes (Ref.# IT- 2018-2-supply-motorbikes) of the Project “Support to Nature Protected Areas in Ukraine” (BMZ-Nr. 2011.6612.3 and 2013.6588.1)

Question	Answer
General	
<p>61 motorcycles units is a significant volume for us and our market. There is no available “stock” units, thus such order should be placed for production.</p> <p>We do understand our responsibility for both – manufacturer and client, so we are trying to find a way to make conditions feasible and safe for all participants.</p> <p>According to Honda Motor Co. rules we have to pay 100% money of order prior goods dispatch, but at the same time we need to be sure that such supply will be paid after delivery.</p> <p>In such situation we think that LC is a correct way of payment. This means that LC (irreversible, confirmed, at sight) should be issued in case we win in tender and possibility to pay via LC need to be included in the Supply Contract. But looking at “Condition for Payment Release” in Tender documentation it is not clear for us if this condition can be acceptable.</p> <p>Thus before submitting our tender application, we would like to clarify whether your organization will be able to accept our condition – payment via LC (irreversible, confirmed, at sight) through our bank abroad.</p>	<p>It is possible to register a Letter of Credit. Details will then need to be negotiated as part of the establishment of a potential contract.</p>
<p>Clarification by the Employer:</p>	<p>Due to the short notice of this question received and to allow sufficient time to all bidders to adjust potential bids, the deadline for submission of tenders is extended to Wednesday 6th February 2019 17:00 (GMT+3), delivery at the address provided in § 10.3 of the tender dossier.</p>