

QSM - Terms of Reference

Project	Support to Nature Protected Areas in Ukraine”, BMZ No.:2011.6612.3 and 2013.6588.1
Type	Quick Start Measure (QSM)
Title	Winter tires for Toyota cars of the National Nature Park “Verkhovynskyi”
Short title	Winter tires for VerkhNNP
Reference number	QSM-2021-19-VerkhNNP-Tires Toyota Cars

1 Type of Procurement

This procurement is planned as a Quick Start Measures. Quick start measures (QSM) are investments in protected areas of up to EUR 20.000 per contract. These measures are justified by three factors: their confirmed urgency, the absence of other imminent solutions and the need for rapid trust-building between beneficiaries and the Project.

This procurement falls under a procedure which was installed with the updated Project Management Manual (PMM) approved by MENR on 08.10.2020 and which received non-objection by KfW on 07.12.2020. Under simplified procedures and a newly introduced review method in the new Overall Procurement Plan, an entry of “P” (for “post review”) under column “Review by KfW” indicates that a procurement will be reviewed by the auditor and optionally by KfW.

This procurement shall provide winter tyres to the National Nature Park “Verkhovynskyi” (VerkhNNP) to be used as essential equipment for the safe use of the Toyota Hillux cars which the SNPA project provided in Q3 of 2021.

This procurement belongs to the following sections under the project’s Overall Procurement Plan:

- Output 2: Selected protected areas have the necessary infrastructure, equipment and personnel
 - SA.2.2: The administrative teams, rangers and tourism personnel are equipped with all gear and items necessary to fulfill their work professionally and reliably (transport for rangers, uniforms, IT and computer equipment and others).
 - T.2.2.3: Conduct individual procurements of equipment for target areas (incl. large tenders)
 - ST.2.2.3.7: QSMs for small procurements of equipment

Activity No. [1]	Task No.	Previous coding	Procurement No.	Description yellow = executed black = planned blue = under implementation	Type of procurement [2]	Estimated Contract Amount	Source of Funds [3]	Procurement procedure [4]	Stages [5]	Selection method [6]	Review by KfW [7]
SA.2.2	T.2.2.3/ST. 2.2.3.7			QSMs for small procurements of equipment	G	187.701,00 €	DispoFund 100%	NCB/QSM	1	LCS	P

The goods specified in this document shall be procured through collection of **three price quotes**.

2 Background and Justification

In Q3 2021, the SNPA project handed over a total of 31 Toyota Hillux cars to each of the eight target areas, particularly for VerkhNPP – 4 cars. These vehicles were only equipped with tires for standard driving conditions above 0°C. However, with lower temperatures coming up over the winter period, the PAs are in need of better-suited tires to ensure that the cars can continue to be used without any limitations while still ensuring for maximum safety of the users.

Through this procurement, VerkhNPP shall receive a full set of five studded tires for each car (this includes one spare tire per set) and steel disk for each tire. Studded tires are perfectly suitable for difficult terrain and snowy conditions allowing safe driving. Steel disks provide the ability not to board the tires every time in early winter and spring. VerkhNPP has the terrain which is particularly rugged and thus requires specialized tires. This procurement aims to procure a total of 20 specialized off-road studded winter tires and 20 steel disks for 4 Toyota Hillux cars of VerkhNPP.

This procurement is well-suited to be conducted as a QSM, given that:

- The goods to be procured are largely standardized and commonly available in the market.
- The total budget amount is below 20.000 EUR.
- The provision of this equipment shall happen fast to ensure the safety of PA staff during winter work and that works can be continued without interruption.

3 Objectives and Expected Results

The main objective of this procurement is to procure high-quality off-road studded winter tires and steel disks for Toyota Hillux cars of VerkhNPP. The specific brand and model of tires to be procured is specified considering the need of VerkhNPP which is strictly related to the rough mountainous terrain and weather conditions of the park's territory and is given in the table below along with the quantity.

#	Description	Unit	Number of Units
1	Brand: Pirelli Model: Scorpion Ice Zero 2 17" 265/65 Studded	piece	20
2	Steel disk	piece	20

4 Activities

To obtain the required goods, several qualified suppliers will be contacted and asked to provide price quotes for the provision of the specified goods. This QSM will be published on the SNPA website to allow for participation of additional qualified suppliers. At least three price quotes will be collected

and the best proposal (technically compliant offer at the lowest price) will be selected for contracting. The proposals shall be sent to the following e-mail address: info@snpa.in.ua.

The price offers must be presented in UAH **without VAT**. According to the SNPA Project Registration card of the Material and Technical Assistance Goods, the goods are exempted from all taxes, duties and charges on the territory of Ukraine.

Proposals shall be in UAH currency. Prices quoted shall be fixed and correspond to at least 100% of the items required/specified.

5 Delivery of Goods or Services

The delivery time is agreed upon when signing the contract. The preferred time of delivery is 21 days after the contract commencement date.

6 The minimum qualifications of the supplier

Participating companies must be legal entities registered in Ukraine, PPE (physical person entrepreneur) registered in Ukraine.

This QSM is published on the SNPA website www.snpa.in.ua to allow for participation of additional qualified suppliers. At least three price quotes will be collected and the best proposal (technically compliant offer at the lowest price) will be selected for contracting.

7 Equipment Justification

In this procurement, one specific manufacturer of off-road tires was selected, namely **Pirelli**. This section explains why this specific manufacturer was chosen rather than providing more general specifications that would have allowed for inclusion of other brands.

Due to the following reasons, tires by Pirelli were selected as the most appropriate choice:

- The choice of tires is of very high importance given the crucial role they play in ensuring the safety of car users, especially during winter. This is even more relevant for the types of car rides that are conducted by PA staff on a daily basis, which are affected by poor road conditions, rugged off-road terrain, steep slopes, as well as high snow fall and icy roads. As such, the risk of selecting lower-quality tires must be reduced as much as possible. Therefore, the SNPA team made the market research and found out the most suitable types of tires for VerkhNNP – Pirelli Scorpion Ice Zero 2 17” 265/65 Studded. As such, it is guaranteed that these tires will have the right dimensions and features to be used with the Toyota Hillux cars within VerkhNNP.
- Pirelli is a well-established manufacturer of tires with a track record of over 120 years. In particular, they are specialized on producing tires for off-road and subzero conditions.